



## DRONE FEDERATION OF INDIA

### **Drone Federation of India**

The Drone Federation of India (DFI) is a non-government, not-for-profit, industry-led body that promotes and strives towards building a safer and scalable unmanned aviation industry in India. DFI engages with Thought Leaders, Industry Experts, Visionaries and Policymakers to share their expertise and build a sustainable UAV Industry in India.

The Drone Federation of India addresses issues of the UAV Industry and help solve them by forging strong Global Industry Partnerships, Extensive Research, Technology and Knowledge Transfers, Business Case Studies, Pilot Projects, engage with Policymakers and provide our members access to industry insights.

Drone Federation of India invites Drone Manufacturing Companies, Drone Services Companies, Drone Software Companies, Drone Training Companies, Drone Support Companies, Hobbyists, Enthusiasts to join its network to grow the UAV industry in India. Drone Federation of India currently has 1000+ members in its network.

### **Membership Benefits**

At Drone Federation of India, our key goal is to grow the UAV Industry in India and help our member companies across different verticals around the UAV Industry. Drone Federation of India works on the following key areas:

- **Policy Advocacy**  
DFI as an industry association, one of the key roles of DFI is to work with the Government to support policymaking that both fosters the growth of industry and addresses the policymakers' concern. The DFI focuses on evidence-based policy advocacy that provides an unbiased perspective to policymakers.
- **Industry Partnerships**  
DFI helps establish strategic partnerships for Knowledge and Technology transfer both Locally and Globally through our vast network of Global Partnerships.
- **Business Challenges and Collaboration**  
DFI helps it's member companies improve their business efficiency by the means of research, case studies, pilot projects and facilitate innovation on different business cases by establishing public and private sector collaborations. DFI also helps it's member companies resolve business challenges like import clearances, regulatory compliances, insurances.
- **Access to Industry Insights**  
DFI organises regular meetings and webinars across various Industry partners and Foreign collaborations which showcase the latest products, features and technologies being developed and launched across the world.
- **Access to Foreign Collaborations and International Expos**  
DFI currently runs strategic collaborations with Commercial UAV Expo, Drone Alliance Europe and Amsterdam Drone Week and sends out a delegation of its members to all the co-hosted International Expos across the world.



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### Membership Fee Structure

<b>Corporate Membership</b>	<b>Startup Membership</b>	<b>Discounted Startup Membership</b>	<b>Student Membership</b>
<p><b>Key Metrics</b></p> <p>Preference in Sponsorship Activities for all Events</p> <p>Holistic Assistance for Conducting Business Case Studies and White Papers</p> <p>Free Access to all Round table discussions, Workshops, Webinars</p> <p>Complete access to all White Papers, Reports, Insights, Newsletters, Networking Events</p>	<p><b>Key Metrics</b></p> <p>Startup Discount for all Sponsorship Activities for all Events</p> <p>Holistic Assistance for Conducting Business Case Studies and White Papers</p> <p>Free Access to all Round table discussions, Workshops, Webinars</p> <p>Complete access to all White Papers, Reports, Insights, Newsletters, Networking Events</p>	<p><b>Key Metrics</b></p> <p>Startup Discount for all Sponsorship Activities for all Events</p> <p>Holistic Assistance for Conducting Business Case Studies and White Papers</p> <p>Free Access to all Round table discussions, Workshops, Webinars</p> <p>Complete access to all White Papers, Reports, Insights, Newsletters, Networking Events</p>	<p><b>Key Metrics</b></p> <p>Student Membership Discount for all Workshops and Webinars</p> <p>Access to insights, newsletters, networking events</p>
<p><b><u>Eligibility Criteria:</u></b></p> <p>Funding more than 5 Cr.</p> <p>(OR)</p> <p>Revenue more 5 Cr.</p>	<p><b><u>Eligibility Criteria:</u></b></p> <p>Funding less than 5 Cr.</p> <p>(OR)</p> <p>Revenue between 1 to 5 Cr.</p>	<p><b><u>Eligibility Criteria:</u></b></p> <p>Funding less than 2 Cr.</p> <p>(OR)</p> <p>Revenue less than 1 Cr.</p>	
<p><b>₹ 3,00,000</b> One time Joining Fee</p>	<p><b>₹ 1,00,000</b> One time Joining Fee</p>	<p><b>₹ 10,000</b> One time Joining Fee</p>	<p><b>₹ 1,000</b> One time Joining Fee</p>
<p><b>₹ 1,50,000</b> Annual Renewal</p>	<p><b>₹ 50,000</b> Annual Renewal</p>	<p><b>₹ 10,000</b> Annual Renewal</p>	<p><b>₹ 1,000</b> Annual Renewal</p>

To,  
President,  
Drone Federation of India

**Subject: Application for Membership of Drone Federation of India**

Dear Sir,

We wish to become members of the Drone Federation of India. Please find our organisation details below:

<b>Membership Type</b>	
<b><u>Organisation Details</u></b>	
Registered Name	
Registered Address	
Contact Details	
Website	
Legal Structure	
Date of Incorporation	
PAN	
GSTN	
Gross Revenue of Last Financial Year	
<b><u>Organisation Head Details</u></b>	
Name	
Designation	
Email	
Phone	
<b><u>Point of Contact for DFI</u></b>	
Name	
Designation	
Email	
Phone	

Authorised Signatory  
With Company Seal